### JOHN MURPHY

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Athlone

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 **EDUCATION**

2007-2011 Athlone Institute of Technology
**Bachelor in Business Studies - Accounting**

2010-2011 Final year Modules include: Advanced Financial Accounting & Audit
Practice, Advanced Taxation, Strategic Management, Tax Planning & Enterprise Development. 2.1 grade expected

2009-2010 Modules included: Management Accounting, Financial Accounting,

**(Third Year)** Corporate & Capital Taxation. *Awarded Dean’s Prize for Auditing project-achieved first place in group of 65 students.* 2.1 grade awarded

2008-2009Modules included: Company Law, Personal Finance, Management &

**(Second Year)** Financial Accounting, Information Systems*.* 2.1 grade awarded

2007-2008 Modules included: Corporate Finance, Strategic Management, Business

**(First Year)**Communications. *2.2 grade awarded*

2007 Leaving Certificate, South School, Dublin.

**WORK EXPERIENCE**

05/2010-09/2010 **Emerald Consulting-** *Economic Consultants for private & public sector-****Research analyst***

* Developed abilities to work in a fast paced and demanding team during this placement in the research team of this large economic consultancy company.
* Responsible for researching the weekly effects of the changes in a number of economic indices, research won awards for accuracy and innovation.
* Volunteered to summarise research at management meetings, research slot became a regular feature of meetings and has been kept in place ever since
* Exhibited strong analytical and organisational skills by co-authoring three research pieces for private sector clients – a first for a summer intern.
* At client’s request seconded to their office for three weeks to research special project.

06/2009-09/2009 **Logan’s Distributors, Dublin**

 ***Logistics Assistant - Client Tracking & Deliveries Division.***

* Mastered new IT and project management system and used it to track the department’s deliveries and returns.
* Responsible for monitoring use of Department’s delivery vehicles and suggested ways to reduce costs, fuel costs were reduced by 7% following this
* Instigated twice monthly team quiz night which brought culturally diverse group together and led to improved work environment.

06/2008-09/2008 **O’Brien’s Pub and Restaurant, Long Island, New York**

 ***Bar Assistant Manager.***

* Given responsibility after two weeks for cashing up my sections takings each evening.
* Trained and supervised new staff on customer service and till management.
* Won staff member of the week for five out of nine weeks

**OTHER WORK EXPERIENCE**

*2007-2009* ***RedPages Ltd***

*(Part-Time)* ***Telesales Representative /Team Leader***

* Responsible for portfolio of 10 clients across the media and publishing sector.
* Actively contacted these clients to cross-sell advertising.
* Achieved and exceeded all quarterly sales targets.
* Continually trained and motivated small team of new telesales agents.

**IT SKILLS:** Include any IT skills relevant to position, [Microsoft Office is STANDARD!**]**

**EXEMPTIONS/PROFESSIONAL MEMBERSHIPS:**

**INTERESTS & ACHIEVEMENTS:**

* Captain of AIT soccer team
* Awarded Annual Gold Medal for Accountancy assignment in 2009
* Voted Class representative for final two years. Exhibited resilience and strong motivational and persuasive skills through this process.
* Completed 2 Dublin City Marathons
* Treasurer AIT GAA club
* Full drivers license
* Fluent French

**REFEREES:**  One Academic One Work Experience